

Quick recap

Josh provided a comprehensive market update covering recent trends in corn, soybeans, and wheat markets. He explained that corn markets have been declining following the ending stocks report, which revealed increased corn supplies for the 2025 crop affecting the 2026 crop projections, while soybean markets showed relative stability and wheat prices have been climbing due to winter wheat harvest issues and production concerns. Josh discussed weather conditions affecting harvest, including excessive rainfall in some areas and dry conditions in others, as well as potential shipping developments in Ukraine and Russia that could impact export demand. He reviewed marketing strategies and pricing targets, noting that soybeans showed strength with futures around \$12.75 and wheat prices had dropped approximately 50 cents, while also presenting ARC and PLC payment rate projections for different counties ranging from \$27 to \$61 per acre depending on crop mix and base acres.

Next steps

Josh

- Wait a few more weeks, likely until the 1st of November, before making any further adjustments to corn targets.
- Plan to have another meeting next week to provide further updates.

Summary

Market and Weather Conditions Update

Josh provided an update on market conditions, noting that corn charts have been unbeneficial following the recent ending stocks report which revealed more corn for the 25 crop, affecting the 26 crop. He mentioned that soybeans showed less significant changes while wheat has been climbing due to winter wheat harvesting issues and planting concerns in dry areas. Josh also discussed weather conditions, including excessive rainfall in the Central and Southern Plains, dry conditions in Dallas, and improving planting conditions in Brazil with cooler temperatures for wheat and corn planting.

Market and Crop Conditions Update

Josh discussed the current market situation, focusing on the impact of the recent stocks report and how it might affect future supply and demand reports. He mentioned harvest news, crop conditions, and weather-related issues like rust damage and excessive moisture. Josh also touched on potential developments in Ukraine-Russia shipping capacity and the overall weak demand for corn, which has led to increased ending stocks.

Soybean and Corn Market Update

Josh discussed the current state of corn and soybean markets, noting that soybeans are showing strength while corn has dropped off significantly, bringing the ratio to approximately 50-50. He questioned whether higher input costs might lead farmers to switch more acres to soybeans, particularly given strong crush demand and high oil prices. Josh observed that while crush margins aren't currently optimal due to supply constraints, strong demand for soybeans continues to support futures prices.

Wheat Harvest and Market Opportunities

Josh discussed the low wheat harvest numbers, noting that only 67% of wheat acres were harvested last year, which is the lowest percentage since the Dust Bowl. He mentioned that Russia's lower production numbers could potentially open opportunities for other countries in the wheat market, and highlighted some recent tenders from non-typical countries. Josh also mentioned that selling soybeans during the harvest period has been beneficial due to the market rally.

Market Price Updates and Trends

Josh reported on current market conditions, noting that wheat prices had dropped by about 50 cents while soybeans remained relatively steady at 12.52. He explained that basis has improved, particularly for soybeans which are now 27 cents under Maple River grain, and mentioned the shift from September to October futures contracts. The discussion covered recent price movements with corn losing about 20 cents and wheat experiencing the most significant downturn since mid-September.

Soybean Sales and Market Updates

Josh reported selling an additional 1,000 bushels of soybeans at 1275 futures, leaving very little inventory remaining to sell. He noted that prices have been rallying since the beginning of the year, with wheat prices reaching their strongest level since May and corn prices achieving their best level of the year. Josh indicated that marketing strategies are slightly positive with 86% of soybeans sold and 37% for corn, despite lowered yields.

2025 ARC County Payment Estimates

Josh presented estimated ARC County payment rates for the upcoming 2025 crop, showing both positive and negative rates across different counties including Wilkin County at \$45 for soybeans and various PLC rates ranging from \$8 to \$61. He explained that the rates are based on base acres rather than actual planted acres, and noted that soybeans and corn show strong potential for ARC County coverage. Josh mentioned that the 2026 crop decision would be paid in 2027.

Grain Market Update and Pricing

Josh provided an update on grain prices and market conditions. He reported that corn sales are waiting for a \$5.50 target price until November 1st, with a recent sale at \$12.75. The team is about 50% sold on grain for next year, with strong targets beyond that period, though wheat shows a weak basis at West Central until December. Josh also noted that diesel prices have pulled back but remain in the highest 10 percentile of the year.